

A dynamic, high-speed photograph of water splashing against a dark background. The water is captured in mid-air, creating a sense of movement and energy. The splashes are illuminated, highlighting the texture and clarity of the liquid.

# Fixed Income Franchise: Money Market

STANLIB Asset Management

2012

 STANLIB

## STANLIB's Franchises

The STANLIB investment team comprises of Franchises - small focused teams of specialists, who are responsible for managing assets in their area of expertise. Because of this, Portfolio Managers are able to focus on what they do best.

Our culture is one of cooperation and debate which ensures cross-fertilization of ideas across the franchises. We firmly believe in active portfolio management and the franchises share a commitment to the centralised STANLIB research process.

## The Fixed Income Franchise: Money Market Team Overview

The Money Market team is one of the pillars within the Fixed Income Franchise. Each member is highly qualified with extensive experience in the industry. The team is also very stable and has been working together for years. This has resulted in STANLIB being one of the largest money market managers in South Africa (by asset market share), and this gives us a competitive advantage over our peers.

To add to its strength, the money market team is supported by a close collaboration with the bond team, the credit team and our economic research think tank.

## The Money Market Characteristics

STANLIB has a range of near cash investments which provide liquidity and capital protection. These are available as unit trusts. In addition, depending on the specific needs of a client, a tailor-made segregated portfolio can be designed.

## Meet the Money Market Team

The Money Market team is headed up by Ansie, who is assisted by Daniel Roque and Mary Hartigan.



### **Ansie van Rensburg**

**Head of Money Market**

B.Com (Hons), Economics

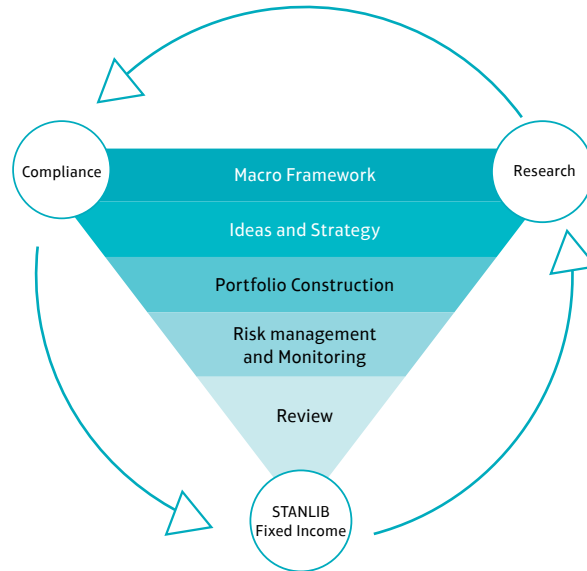
Ansie joined the investment industry in 1981 and has been with STANLIB since 1991. She was instrumental in the launch of the STANLIB's (then Standard Bank) money market funds in 1997, and what started as R1 million seed capital, she has grown into R120 billion in 2011

## Philosophy and process

We believe that market inefficiencies can exist in the short term and provide structural and tactical opportunities to generate enhanced returns. Through extensive experience, resources and expertise, STANLIB Money Managers actively exploit these market inefficiencies.

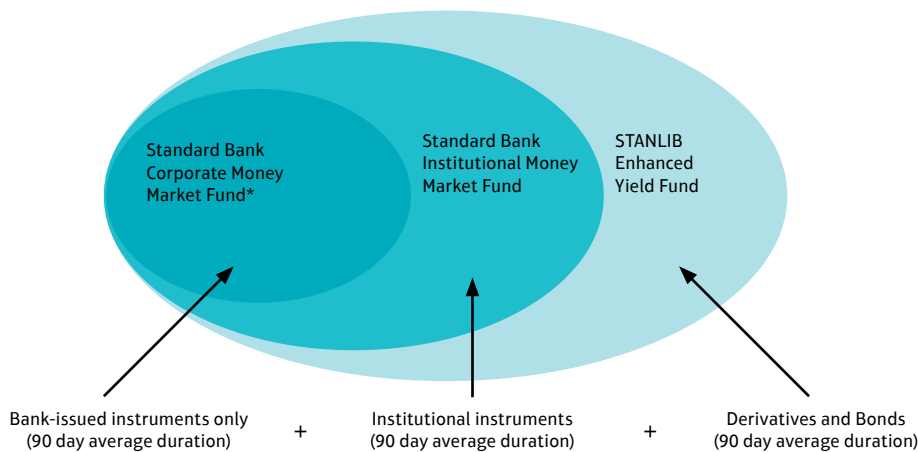
Our clients benefit from benchmark beating returns while also enjoying an immediate access to their funds.

Our investment process is summarized below:



## STANLIB's Money Market Propositions

The Money Market Franchise has a range of mandates across the whole spectrum of money market instruments. Our main propositions are summarised as follows:



\* The Standard Bank Corporate Money Market Fund has a Fixed Income fund rating of AA+/V1 (zaf). Issued by Fitch AA indicates the highest underlying credit quality for money market portfolios in South Africa and the 'V1' fund volatility rating indicates the lowest market risk. For more information on Fitch ratings go to [www.fitchratings.com](http://www.fitchratings.com).

## Bespoke solutions

We understand that some clients have specific needs and we have the capability to deliver solutions, which are tailored to meet those needs. Please speak to one of our Client Fund Managers if this is what you are looking for.

## STANLIB

17 Melrose Boulevard Melrose Arch 2196 PO Box 202 Melrose Arch 2076  
E [institutionalenquiries@stanlib.com](mailto:institutionalenquiries@stanlib.com) W [www.stanlib.com/institutional](http://www.stanlib.com/institutional)

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The manager is a member of the Association for Savings & Investment of South Africa (ASISA)  
Trustees: ABSA Bank Ltd. 6th Floor ABSA Towers North (6E1), 180 Commissioner Street, Johannesburg, 2001. Tel 011 350 4000.

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