

# **Retirement Products**

# New Investment Application

Registration details: Classic Retirement Annuity Fund Registration number 12/8/34304 (SARS Registration number 18/20/4/41660), Classic Preservation Plan Registration number 12/8/34312 (SARS Registration number 18/20/4/39087), Classic Preservation Provident Plan Registration number 12/8/34309 (SARS Registration number 18/20/4/041659)

A Daily cut-off time for fully completed instructions received by STANLIB is before 15H30 on any business day.

Send completed instructions to STANLIB: E-mail: Lispinstructions@stanlib.com or Fax: +27(0) 867 277 516

PRODUCT TYPE	CLASSIC RETIREMENT ANNUITY	CLASSIC PRESERVATION	CLASSIC PRESERVATION
	FUND	PENSION PLAN	PROVIDENT PLAN
INSTRUCTION TYPE	CASH INVESTMENT	TRANSFER FROM AN EMPLOYER FUND	TRANSFER FROM ANOTHER RETIREMENT ANNUITY / PRESERVATION FUND

# IMPORTANT INFORMATION

All sections applicable to this investment must be completed in full and in block letters; all options must be indicated by a cross (X). Failure to provide clear instructions will delay processing.

x	Please submit the Instruction together with the following documents:				
	Certified or verified Identity document/ valid passport/ valid asylum seekers permit/ valid work permit				
	Model portfolio/ personal share portfolio mandate, if applicable				
	Discretionary FSP client mandate, if applicable				
	For a unit transfer request, a recent statement from the transferring administrator				
	For a personal share portfolio script transfer a recent investment statement from the transferring stockbroker				
	Related party annexure, if applicable*				
*Each	*Each related party (beneficial owner, controller, signatory, power of attorney holder) to this investment account need to complete a related party annexure available on www.stanlib.com.				



CLIENT TYPE*	
INDIVIDUAL	FOREIGN INDIVIDUAL INSOLVENT ESTATE REFUGEE
ASYLUM SEEKER	ASSISTED PERSONAL SERVICE PROVIDER DIRECTOR OF A PRIVATE COMPANY/ MEMBER OF A CC
*Compulsory fields	
CLIENT DETAILS	
TITLE*	
NAME/S*	
SURNAME*	
PREVIOUS NAME	
PREVIOUS SURNAME/ MAIDEN NAME	
ID/ PASSPORT/ ASYLUM/ PERMIT NUMBER*	
PASSPORT EXPIRY DATE (IF PASSPORT NUMBER IS PROVIDED)*	D D M M - Y Y Y
PASSPORT COUNTRY OF ISSUE (IF PASSPORT NUMBER IS PROVIDED)*	
DATE OF BIRTH*	
GENDER*	D M M Y Y Y   FEMALE MALE
CELLPHONE NUMBER*	
TELEPHONE NUMBER (H)	
TELEPHONE NUMBER (W)	
EMAIL ADDRESS* **	
TAX REFERENCE NUMBER*	
COUNTRY OF RESIDENCE*	
COUNTRY OF BIRTH*	
NATIONALITY*	
COUNTRIES OF CITIZENSHIP* ***	
* Compulsory fields	

\*\* Please note that where possible our correspondence to you will be sent by email

\*\*\* If you are a U.S. citizen, please complete an individual IRS W-9 form for Tax Identification and Certification found on the IRS website: http://www.irs.gov/pub/irs-pdf/fw9.pdf and provide it to us.

# INDUSTRY

Please provide the code number which applies as per the list below CODE\* 1. Administrative and support 5. Electricity, water, gas supply and waste 9. Human health and social work 13. Motor vehicles/ Transportation/ 17. Real estate activities Distribution service management 2. Agriculture, forestry and 10. Information, technology and 6. Financial, investment and insurance 14. Non-profit/ Religious organisations 18. Unemployed fishing communication 3. Arts/ Entertainment/ 15. Politics 19.Retired 11. Manufacturing/ Wholesale and retail 7. Gambling Hospitality 4. Construction 8. Government/ State owned enterprise/ Armed 12. Mining and quarrying 16. Professional/ Scientific/ Technical and education forces

\* Compulsory fields



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OCCUPATIC	лл

OCCUPATION							
CODE* Please	provide the code numl	per which applies as	per the list belo	ow			
1. Clerical support 4. General staff		7. Professional		10. Technician/ Sales or serv		13. Retired	
2. Craft and trades worker 5.Heads of Government/ Cabinet Judges		nt/ Cabinet Ministers/	8. Religious leader		11. Traditional lead	lers/ Royal family	
3. Executives/ General	6. Management		9. Self employed	d	12. Unemployed		
* Compulsory fields							
SOURCE OF INCOME							
CODE* Please	provide the code num	per which applies as	per the list bel	ow			
1. Child/ Spousal support payment	ts	4. Passive income (Ren	tal, dividends, inter	est) 7	. Savings		
2. Credit		5. Retirement/ Insurance	e pay out	8	. Tax Refund		
3. Gift/ Inheritance/ Winnings		6. Salary/ Bonus		g	. Trade/ Business		
* Compulsory fields							
ADDRESS DETAILS							
PHYSICAL ADDRESS							
COMPLEX/UNIT/ NUMBER			COMPLEX	NAME			
STREET NUMBER			STREET N	AME*			
SUBURB*	IBURB* CITY*						
COUNTRY*			POSTAL CO	ODE*			
*Compulsory fields							
POSTAL ADDRESS							
SAME AS PHYSICAL ADD	RESS						
ADDRESS TYPE	PO BOX PRIV	ATE BAG POST	E PO	STNET SUITE NUM	BER		
NUMBER	F	POST OFFICE NAME				POSTAL CODE	
FATCA/CRS SELF-CI RETI REMENT ANNUI		DECLARATION	FOR INDIV	IDUALS (APF	PLICABLE TO	) THE CLAS	SIC
As part of STANLIB's obliga Automatic Exchange of Inf record and will be disclosed The information containe specific tax or legal advic	ation to comply with th ormation reporting (A to the relevant tax au ad under this section	EOI) we require you thorities as and whe	u to provide us n required as p	s with your tax in er the FATCA reg	nformation. This ulation.	tax informatio	on will be kept o
FATCA REPORTING: UNIT	ED STATES OF AMER	RICA CITIZENS *					
ARE YOU A CITIZEN OF THE U	INITED STATES OF AME	RICA?	O YES	If 'YES', please com Certification found of	-		
TAX INFORMATION FOR	CRS REPORTING *						

ARE YOU A REGISTERED TAX PAYER IN SOUTH AFRICA?	NO	YES	TAX IDENTIFICATION NUMBER	
ARE YOU A REGISTERED TAX PAYER IN THE UNITED STATES OF AMERICA?	NO	YES	TAX IDENTIFICATION NUMBER	
ARE YOU A REGISTERED TAX PAYER IN ANY OTHER COUNTRY?	NO	YES		

Please indicate all other countries in which you are resident for tax purposes and the associated Tax Identification Numbers in the table below.

Country(ies) of Tax Residency *	Tax Identification Number * (If you do not have a TIN, please provide reason)	Not Applicable
PRIMARY:		



Country(ies) of Tax Residency *	Tax Identification Number * (If you do not have a TIN, please provide reason)	Not Applicable
SECONDARY:		
TERTIARY:		

* Compulsory field
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1. By ticking 'NO' you confirm that you are not registered for Tax and you are still required to complete country(ies) of tax residency in the table above.

2. If 'YES' to any of the above, please list all countries in which you are a resident for tax purposes and provide the associated Tax Identification Numbers in the table above.

3. By ticking 'Not Applicable' in the table above, you confirm that the country specified does not issue Tax Identification Numbers.

## DIVIDENDS TAX / INTEREST TAX EXEMPTIONS OR REDUCED RATES

### 1. SARS will levy a withholdings default tax on dividends of 20%.

2. On interest earned, SARS will levy a withholding default tax rate of 15%.

I HAVE AN EXEMPTION OR REDUCED RATE ON DIVIDENDS AND/OR INTEREST WITHHOLDING TAX (\*SA NATIONALS AND FOREIGN NATIONALS)

DIVIDEND WITHHOLDING TAX			
WITHHOLDING TAX EXEMPT	WITHHOLDING TAX REDUCED RATE	REDUCED RATE	%
INTEREST WITHHOLDING TAX			
EXEMPT FROM TAX ON INTEREST	REDUCED INTEREST TAX RATE	REDUCED RATE	%
REIT TAX			
EXEMPT FROM TAX ON REIT	REDUCED REIT TAX RATE	REDUCED RATE	%

If you are exempt or have a reduced rate, please submit the fully completed declaration annexure required together with this form. The declaration annexures are available on www.stanlib.com and the default rate will be applied if the annexure is not completed and submitted.

### INVESTMENT DETAILS

Classic Retirement Annuity Fund: minimum investment amount is R25 000.00 for a lump sum or R500.00 p.m / R6 000.00 p.a for a recurring investment.

Classic Preservation Pension Plan and Classic Preservation Provident Plan: minimum investment amount is R25 000.00 for a lump sum. Recurring investments are not permitted.

INTENDED RETIREMENT AGE

INVESTMENT BY	LUMP SUM	RECURRING	
METHOD OF PAYMENT	ELECTRONIC FUND TRANSFER (EFT)	ONCE OFF DEBIT	CASH TRANSFER*
	UNIT TRANSFER*	SHARE PORTFOLIO SCRIP TRANSFER	
		STANLIB UNIT TRUST ENTITY NUMBER	
INVESTMENT AMOUNT			

\* Please complete the transfer details section below.

Please note, once off debits will be debited from the specified bank account when we have finished processing this instruction.



PRESERVATION PLAN INVESTMENT	S										
METHOD OF PAYMENT	CASH TRANSFER* UNIT TRANSFER*				SHARE PORTFO TRANSFER	DLIO SCRIPT					
ESTIMATED TOTAL INVESTMENT AMOUNT											
* Please complete the transfer details Please note, once off debits will be de			ount when w	ve have finished proc	essing this instruction.						
TRANSFER DETAILS: PRESERVATIO	N PLANS AND	D RETI REMENT ANI	NUITY TRAP	ISFERS							
Name of Administrator		Account Nun	nber	Product Type	e Estimated Amount						
					R						
					R						
					R						
					R						
RECURRING INVESTMENT		1									
RECURRING AMOUNT											
RECURRING DEBIT ORDER FREQUENCY	MONTHLY	ANNUALLY									
RECURRING DEBIT ORDER DAY	1ST	15TH									
You must send us this instruction a current month. Any instructions red					r the instruction to t	ake effect in the					
DEBIT ORDER START MONTH		Y Y Y		-							
ANNUAL CONTRIBUTION INCREASE PERCENTAGE	0%	5%	10%	15%	20%						
A maximum of R1 000 000 may be de (Pty) Limited to arrange with my bank during the life of the investment on th	for the payme	ent of the investmer				-					
PORTFOLIOS											
Please note that you may not invest in	n more than 20	) investment portfo	lios within ye	our account.							
	Portfoli	o Name			Lump sum Percentage	Recurring Percentage					
PHASE-IN CALL ACCOUNT					%						
					/0						
					%	%					
						%					
					%						
					%	%					
					% %	%					
					% % %	% % %					
					% % % %	% % %					
					% % % % %	% % % %					
					% % % % %	% % % % %					
					% % % % % %	% % % % %					



100%

100%

TOTAL

### PHASE-IN OPTION

We give you the option to gradually invest some or all of your initial investment in the investment portfolios you have chosen over a 3, 6, 9, 12, or 24 month period. Where the phase-in option has been selected, the specified initial investment amount will be held in a Standard Bank call account and switched into the investment portfolios over the frequency specified.

If you would like to make use of this option, please indicate your preferences below, and provide the percentage of your investment you would like to phase-in, in the "Phase in Call account" option in the portfolio list.

DO YOU WANT TO PHASE-IN?		YES										
NUMBER OF PHASE-IN MONTHS		3		6		9		12		15	18	24
PHASE-IN DAY		3RD	OR			17TH	OF TH	HE MON	ΙΤΗ			
FIRST PHASE-IN MONTH			-									
	м	м		Y	Y	Y	Y					

### PHASE-IN PORTFOLIOS

Please indicate the portfolios into which you would like to phase in below

Portfolio Name	Percentage
	%
	%
	%
	%
	%
	%
	%
	%
TOTAL	100%

# RETIREMENT ANNUITY: BANK DETAILS

Details	Recurring debit Order	Once off Debit
SAME AS		SAME AS RECURRING DEBIT ORDER
BANK		
BRANCH		
BRANCH CODE		
ACCOUNT NUMBER		
ACCOUNT TYPE		
ACCOUNT HOLDER'S NAME		
ACCOUNT HOLDER ID/REGISTRATION NUMBER		
The bank account holder hereby authorises STANLIB	to make direct debits against the bank account provided	
SIGNATURE OF BANK ACCOUNT HOLDER/ AUTHORISED SIGNATORY *		

Third party bank account holder: for an individual, please include a certified ID copy of the bank account holder with their specimen signature. For a legal entity please include the FICA documents as per the FICA requirements list and a bank mandate detailing the person(s) authorised to act on the bank account and the signing arrangements of the person(s) authorised.



### Fee account

You can choose to have your STANLIB annual service charge, financial adviser annual ongoing service charge and model portfolio management fee (as applicable) deducted from one or more investment portfolio(s) in your account. If you would like to make use of this option, please specify the portfolios below.

- If you do not specify a fund to deduct fees from, it will be deducted as follows:
- 1. From any money market or call accounts in your investment account.
- 2. If you don't have the above, then money will be deducted proportionately from all the unit trust funds in your investment account.
- 3. Any money invested through a model portfolio or in a share portfolio will be used last for deductions.

### Portfolio(s) Selected For Ongoing Fee Deductions

# BENEFICIARY NOMINATION

A nominated beneficiary is a person who you nominate to receive a portion of the death benefit from your account should you pass away. This person does not need to be financially dependent on you.

Name/s	Surname	Contact Number	ID/Passport Number	Relationship to Investor	Percentage			
					%			
					%			
					%			
					%			
TOTAL								

# DEPENDANTS

A dependant is any person who depends on you for financial support. Please specify these persons below, including your spouse and all your children, who are automatically classified as dependants.

Name/s	Surname	Contact Number	ID/Passport Number	Relationship to Investor
		•		

# FINANCIAL ADVISER DETAILS

Details	Primary Financial Adviser	Secondary Financial Adviser
FINANCIAL SERVICE PROVIDER NAME		
FINANCIAL ADVISER NAME		
STANLIB ID		
FEE SPLIT*	%	%

\*Fee Split: Only available to financial advisers from the same Financial Service Provider. Applies to both initial and ongoing adviser fees. -The Primary Financial Adviser will receive all correspondence.



# FINANCIAL SERVICE PROVIDER CHARGES

Transfers: No Financial Adviser Initial Fees are permitted on Transfers into the Classic Retirement Annuity fund from another Retirement Annuity.

**New Investments:** Initial Advice Fees are permitted, please specify the percentage you have negotiated with your Financial Adviser, if applicable. Our maximum initial advice fee rules apply.

	Initial Lump Sum	Investment (excl.VAT)	Ongoin	g Service Charge	(excl.VAT)		nitial	Recurr	ing Inv	estme	ents (	excl.\	/AT)		
FSP Charge		%			%						%				
SIGNATURE OF	CLIENT/		1	DATE			D	- M	M	-	Y	Y	Y	Y	
AUTHORISED S	GNATORY*			SIGNED AT											
SIGNATURE OF	FINANCIAL ADVISER*			DATE		D	D	- M	M	-	Y	Y	Y	Y	
				SIGNED AT											
* Compulsory f	ields														
INVESTOR	FEE AND DISC	RETIONARY MANE	DATE DECL	ARATION											
I confirm that: a. I am a represent b. I have made the c. I have fully expla- client understands d. I understand and he/she pays to me e. I warrant that I ha 1.2. Investor Fee a The below confirms The client hereby co a.I have entered int FULL DISCRETIC Please attach a sign	ative of a licensed FSP required disclosures to the ined to the client named in the information accept that the client name by way of a written instruction ave explained all the fees the nd Discretionary Mandate ation is required where the onfirms that: o a mandate with the FSP DN OR ined copy of the mandate the	nat relate to this investment to the Declaration client has entered into a Catego named in this application form:	on form required i s and constraints cancel my appoin he client named in gory II discretiona	of the product and i tment at any time b In this application for Ty mandate with the VEST WIT	rvestment portfolic y instructing STAN m FSP, which holds	is into wł	riting, a	nd may	reduce	e or ca FSB	ncel tl	he fee			
c. I understand that instruction d. I indemnify STAN	if I have entered into a mai ILIB against any losses wh	nate with the FSP, STANLIB what with the FSP, STANLIB what soever that may occur as a right derstand its implications and re	vill accept instruct	ions signed by my l	FSP and will not re		-	ture or	proof of	f my au	uthoris	sation	of the	•	
	Γ			DATE				-		-					
SIGNATURE OF AUTHORISED S	CLIENT/					D	D		мм		Y	Y	Y	Y	
			S	IGNED AT											
SIGNATURE OF	FINANCIAL		C	DATE				-		-					
ADVISER*			s	IGNED AT		D	D		M M		Y	Y	Y	Y	
* Compulsory 1	ields														



# DECLARATION

1. Acceptance of these terms and conditions is voluntary, but without your personal information as required by this application form STANLIB and the Fund will be unable to provide products or services to you.

2. I confirm that by investing in the Classic Retirement Annuity Fund, Classic Preservation Pension Plan or Classic Preservation Provident Plan, I become a member of the relevant Fund if the Trustees accept this application.

3. I understand that my investment is subject to the Rules of the Fund, which permit Members to select the Investment Portfolios in which the Fund will invest the Member's share of the Fund. Any instruction in terms of this investment will be deemed to be an instruction to the Trustees to invest the Member's share of the Fund in the specified Investment Portfolio(s).

4. I confirm that all the information provided in this form is true and accurate at the time of signing this document. I furthermore confirm that all material facts are accurately and properly disclosed, and that the accuracy and completeness of all answers, statements or other information provided by me or on my behalf, are my responsibility.

5. I confirm that I have read and understood the Terms and Conditions of the investment product which I am purchasing.

6. I agree that the Rules of the Fund and this application form create a binding agreement between myself and STANLIB. Where any representations have been made (verbal or otherwise) that contradict the clauses contained in these documents, the clauses in these documents shall prevail.

7. PoPIA (Protection of Personal Information Act, 2013) is South Africa's data protection law that aims to protect your personal information. Our latest Platform terms and conditions, available on www.STANLIB.com explain how and why we obtain, use, process, store, verify and share your personal information.

I/We confirm that I/We have read and accept the clauses in the Terms and Conditions relating to the collection, processing, storage and distribution of my/our personal information.
I/We acknowledge that acceptance of these terms and conditions is voluntary, but that without my/our personal information as required by this application form STANLIB will be unable to provide me/us with products or services.

10. STANLIB does not give advice. I confirm that no advice was given by STANLIB in respect of this application.

11. For contributions to the Classic Retirement Annuity Fund I confirm that I am the legal owner of the money used to fund this investment, or alternatively I have obtained the signed permission of the third party bank account holder whose account is being debited, as specified in this application.

12. I confirm that none of the money which is being invested is from the proceeds of any unlawful activity, or is in contravention of the Prevention of Organised Crime Act 121 of 1998 and the Financial Intelligence Centre Act 38 of 2001. I further declare that all approvals have been granted and that the required notifications have been made in respect of the above mentioned extracts of legislation.

13. I understand and agree to pay all the charges and investment fees applicable to this investment. I authorise STANLIB to withdraw from the Investment Portfolios in my Investment Account to facilitate the payment of these fees.

14. If I am investing into a Hedge Fund, Personal Share Portfolio and/or Model Portfolio, I confirm that I have read and understood the information pertaining to these investment options in the Terms and Conditions.

15. I understand that in terms of the Financial Advisory and Intermediary Services Act, 2002, my Financial Adviser must be mandated as a representative by a licensed Financial Services Provider ("FSP"), and must furthermore have the license categories required to provide advice and/or intermediary services for this investment.

16. I agree that STANLIB is entitled to act on all signed instructions from myself or my authorised Financial Adviser, as is furthermore entitled to act on signed instructions received by facsimile and email. I confirm that I understand that if my Financial Adviser submits instruction for me, I should be satisfied as to the accuracy and completeness of the details. STANLIB is indemnified against any losses, claims or damages arising from STANLIB acting on such instructions and/or applications.

17. I hereby indemnify STANLIB against all losses or damage which I may sustain as a result of transactions entered into on the basis of my delegation of authority to my Financial Adviser, if applicable. I understand and confirm that in this instance STANLIB is entitled to act on my Financial Adviser's instructions, whether in written or electronic format, as if they were my own instructions.

18. I understand that my investment application will only be processed if it is fully completed and accurate, and once the money for the investment reflects in the relevant STANLIB bank account.

19. STANLIB will verify any bank account details received before making use of them, but we do reserve the right to request proof of bank details before processing an instruction, should we need to do so.

20. I acknowledge that for Preservation plan investments I may only make a single withdrawal from my benefit prior to retirement. If I transfer to STANLIB from another preservation fund, and I have already taken a withdrawal from the preserved money previously, this will count as my one withdrawal, and I will not be able to withdraw from the investment again. If my investment originates from the Government Employees Pension Fund, I am permitted to withdraw one third of my benefit, either before or at retirement, or a combination of the two.

21. I understand that from 1 March 2021, the rules relating to taking a retirement benefit from provident fund contributions have changed. Any money contributed to a provident fund from this date by a member who is 54 years or younger on 1 March 2021, plus growth, including money preserved in a preservation fund or retirement annuity, will be subject to the same rules applied to a pension or retirement annuity benefit at retirement: only one third of the benefit may be taken in cash, and the other two thirds must be used to purchase an annuity to provide a regular income in retirement. I understand that I will still be able to cash out in full any benefit accumulated in a provident fund prior to 1 March 2021. All contributions originating from a pension fund or retirement annuity fund are considered fully non-vested.

22. If I am investing without the assistance of a Financial Adviser, I confirm that I have the necessary knowledge to do so, including the knowledge required to select the Investment Portfolios in my Investment Account.

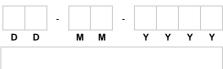
22. I acknowledge that for Retirement Annuity fund investments I may not withdraw from my benefit prior to retirement.

SIGNATURE OF CLIENT / AUTHORISED SIGNATORY	DATE	D	D	-	M	М	-	Y	Y	Y	Y
	SIGNED AT										

I, the undersigned Financial Adviser, hereby confirm that the above-mentioned client is a client of mine and that in assisting the client to complete this application form I have explained the terms and conditions to my client. I further indemnify STANLIB Wealth Management (Pty) Limited from any claim of whatsoever nature arising from the non-acceptance of these terms and conditions should it be shown that I did not adequately explain the terms and conditions, as displayed, to the client.

SIGNATURE OF FINANCIAL ADVISER

DATE SIGNED AT





#### LINKED INVESTMENTS

Please complete and sign this Discretionary Mandate if you have selected to invest into a Model Portfolio managed by one of the following discretionary fund managers ("DFMs"):

STANLIB MULTI-MANAGER, A DIVISION OF STANLIB ASSET MANAGEMENT (PTY) LTD, REGISTRATION NUMBER 1969/002753/07 WITH FSP LICENCE NO. 26/10/719 ("STANLIB MULTI-MANAGER")

INN8 INVEST, A DIVISION OF STANLIB WEALTH MANAGEMENT (PTY) LTD, REGISTRATION NUMBER 1996/005412/07 WITH FSP LICENCE NO. 590 ("INN8 INVEST")

Please tick only the applicable DFM, hereinafter referred to as the appointed DFM throughout the document. Should you not elect any of the two but have completed and signed the Discretionary Mandate, you will be assumed to be contracting with both STANLIB Multi-Manager and INN8 Invest, allowing you to have. Discretionary Mandates with either or both as and when you invest with them.

STANLIB Multi-Manager and INN8 Invest are authorised financial service providers ("**FSPs**") in terms of section 8(5)(a)(i) of the FAIS Act and is licensed to provide discretionary intermediary services for the following products: Long-term Insurance: Category C, Pension Fund Benefits(Retail), Securities and Instruments: Shares in a company other than a "share block company" as defined in the Share Blocks Control Act, 1980, Money-Market Instruments as defined in BN 90 of 2014 issued in terms of the Collective Investment Schemes Control Act, 2002, ("CISCA"), Debentures and securitised debt, Warrants, Certificates and Other instruments, conferring or creating rights to subscribe to, acquire, dispose of, or convert Securities, Bonds, Derivative instruments, Participatory interests in one or more Collective Investment Schemes (including Collective Investment Schemes in Hedge Funds), Long-term deposits, Short-term deposits, Participatory interest in a hedge fund, Structured deposits and other asset classes permitted within the legislation and for which is authorised to provide intermediary services.

#### 1. Appointment and Authorisation

1.1 I hereby appoint and authorise the above selected DFM to provide me with intermediary services of a full discretionary nature, and to manage my chosen Model Portfolio as specified on this form on my behalf, in accordance with the terms and conditions contained in this Discretionary Mandate and the FAIS Act.

1.2 I acknowledge that, upon receipt of the signed Discretionary Mandate, the appointed DFM is deemed to have accepted the above appointment in accordance with the terms and conditions set out in this Discretionary Mandate.

1.3 I hereby authorise the appointed DFM to exercise its full, unlimited and sole discretion in the management of my Model Portfolio Investment, in accordance with the investment objective of the Model Portfolio. I understand and agree that the DFM will invest, withdraw, or switch Investment Portfolios within my Model Portfolio Investment at its sole discretion.

1.4 I hereby authorise the appointed DFM in its sole and full discretion to invest in any Investment Portfolio on my behalf for which it is licensed, including both local and offshore assets.
1.5 I hereby authorise the appointed DFM to switch between Investment Portfolios within the Model Portfolio Investment with no limitation placed on the number of switches performed.
1.6 I acknowledge and accept that certain instructions undertaken on my behalf by the appointed DFM, in their sole discretion may be subject to tax, depending on the legislation which

governs the Product in which my Model Portfolio Investment is held.

1.7 The appointed DFM may, at its own discretion, utilise the services of its own staff or that of another approved FSP in terms of the FAIS Act to render intermediary services to its Clients. 1.8 I hereby authorise the appointed DFM, at its discretion, to cede or assign at any time its rights and obligations in this Discretionary Mandate to any third party who is approved as a discretionary FSP in terms of the FAIS Act.

1.9 I hereby authorise the appointed DFM to vote on my behalf in respect of the Investment Portfolios in my Model Portfolio Investment.

1.10 I hereby authorise the appointed DFM as my representative to enter into any agreements on my behalf with any other person, financial exchange, member or regulatory body in the execution of its obligations in terms of this Discretionary Mandate.

1.11 I am not required to supply a bank account to the appointed DFM, and I acknowledge that the appointed DFM will not accept or facilitate any monies for investment or payment. The authorised and appointed administrative FSP, who administers the Investment Account, will receive and provide bank account details as required as part of the application process. 1.12 I acknowledge that all distributions received, including cash, interest and dividends, will be reinvested by the Investment Portfolios into my Investment Account. I confirm that I can refer

to the relevant collective investment scheme fund fact sheet/minimum disclosure document for details of when distributions take place.

### 2. Registration of Model Portfolio Investment

The Client's appointed administrative FSP will register this investment as reflected in the application form. The investment may be registered in the name of the Client, the Retirement Fund, an approved Nominee Company, or the Long-Term Insurer as applicable according to the Financial Product in which the investment is held.

#### 3. Investment Objective

The investment objective of the Client is to earn and maximise return on the investment in accordance with the risk profile of the Model Portfolio in which the Client invests, as stipulated in the relevant fact sheet.

### 4. Remuneration of Fees

4.1 I confirm that I have read and understood the Model Portfolio fact sheet, which discloses the current and maximum Model Portfolio charges and all underlying Investment Portfolio related charges. Depending on the Model Portfolio(s) selected, a different charge structure may apply.

4.2 I agree to pay the appointed DFM up to the disclosed maximum Model Portfolio charge, per annum plus VAT, for the intermediary services provided for in this Discretionary Mandate. 4.3 I acknowledge that the Model Portfolio Charge will be deducted from my Investment Account monthly in arrears.

4.4 The appointed DFM shall be entitled to vary the maximum Model Portfolio Charge upon 60 (Sixty) calendar days prior written notice.

4.5 The appointed DFM does not receive any commissions, incentives or rebates from any administrative FSP or Product Provider for placing my Model Portfolio investment with them. In respect of INN8 Invest only, INN8 Invest may, from time to time, negotiate fee reductions with the Product Providers depending on the applicable charge structure and construction of the Model Portfolio.

#### 5. Reporting

5.1 I confirm that my appointed administrative FSP will provide me with quarterly investment statements by email or another medium as stipulated.

5.2 I request the appointed DFM not to provide me with any information that a relevant Investment Portfolio Product Provider must disclose by law. STANLIB Multi-Manager/INN8 Invest must only provide such information when I specifically request it.

#### 6. Risk and Indemnity

6.1 By signing this Discretionary Mandate, I acknowledge that:

6.1.1 The appointed DFM does not provide a guarantee on the value of the Model Portfolio Investment nor does it guarantee the performance of the Investment Portfolios in the Model Portfolio Investment. The market value of the Model Portfolio Investment may fluctuate and go down as well as up, and past performance is not necessarily a guide to future performance. I understand that I bear the investment and market risk, which includes the possibility of losing capital.

6.1.2 There are risks involved in an investment in Investment Portfolios via a Model Portfolio Investment. I understand that I carry the currency, investment and market risk, which includes the



possibility of losing my entire capital. I acknowledge that I am aware of, understands and accepts the risks of investment.

6.2 Where the selected Model Portfolio Investment allocates to a collective investment scheme in hedge funds, I confirm that I have read and understood the information pertaining to these investment options in the Terms and Conditions of the administrative FSP.

### 7. Duration

7.1 This Discretionary Mandate shall come into effect on the date of processing my application and

shall remain in force until it is terminated.

7.2 The Discretionary Mandate may be terminated as follows:

7.2.1 Automatically on the transfer of the Client from the Client's appointed administrative FSP.

7.2.2 Automatically if the Client requests a full withdrawal or switch out of the Model Portfolio Investment within his/her Investment Account and a different fee structure may then apply as per the rules of the applicable Investment Portfolio(s).

7.2.3 By either party on 60 days' written notice to the other. In this instance the appointed DFM is mandated and required to complete all instructions and transactions in progress which were initiated prior to the receipt and processing of the termination request. The appointed DFM is furthermore entitled to the standard model portfolio charge during the termination period. A different fee structure may then apply as per the rules of the applicable Investment Portfolio(s).

### 8. Protection of Personal Information Act

8.1 The Protection of Personal Information Act, 2013 is South Africa's data protection law that aims to protect your personal information. The appointed DFM's latest Privacy and Security Statement, available on www.stanlibmultimanager.co.za, www.STANLIB.com or www.INN8.co.za, explain how and why the appointed DFM obtains, uses, processes, stores, verifies and/or shares my personal information.

8.2 I confirm that I have read and accept the clauses in the above Privacy and Security Statement relating to the collection, processing, storage and distribution of my/our personal information. 8.3 I acknowledge that acceptance of the Privacy and Security Statement is voluntary, but that without my/our personal information as required by the application form, the appointed DFM will be unable to provide me/us with products or services.

### 9. Client Declaration

All information provided in my application form is complete and correct and I agree to advise the appointed DFM in writing if any of the details provided to the appointed DFM change subsequent to signature hereof.

SIGNATURE OF CLIENT / AUTHORISED SIGNATORY	DATE	D	D	-	М	M	-	Y	Y	v	v
AUTHORISED SIGNATORY	SIGNED AT							•	•	•	
SIGNATURE OF FINANCIAL ADVISER	DATE	D	D	-	М	M	-	Y	Y	Y	Y
	SIGNED AT										

